



Processing & Packaging Machinery Association

AFFILIATE MEMBERSHIP APPLICATION FORMS



Processing & Packaging Machinery Association

INCORPORATING





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PPMA AFFILIATE MEMBERSHIP CRITERIA

1. Applicants should fall into one of the following categories:
 - a) Components Suppliers
 - b) Ancillary Equipment
 - c) Non Core Materials Handling
 - d) Contractors and Consultants
 - e) Processing & Packaging Machinery Suppliers who do not fall within full membership criteria*
2. Applicants should have properly constituted business premises in the European Union.
3. Applicants should provide a range of new products/services to the processing or packaging sector

Notes

The annual fee is £955 + vat.

* When an applicant fulfils the full membership criteria they must become full members of the PPMA, please note different annual rates apply for this category.

For further information contact David Harrison

Tel: +44 (0)20 8773 8111

Fax: +44 (0)20 8773 0022

Email: david.harrison@ppma.co.uk

Please return your completed application to:

David Harrison

PPMA Ltd

New Progress House

34 Stafford Road

Wallington

Surrey

SM6 9AA



AFFILIATE MEMBERSHIP

WHAT DOES THE FEE INCLUDE?

Objective:

To work with companies in the processing and packaging sectors to provide a beneficial and cost effective promotional and marketing facility for Affiliate Members to reach equipment suppliers and end-users.

PPMA Web Site – See ppma.co.uk: Machinery Finder

- Entry on the PPMA Members' web site & Products & Services web site
- Full details of company and products
- Advertising at a reduced rate
- Free email and web links
- Affiliate member index headings

Exhibition

- Discounted exhibitor rates at the PPMA Show's & Total Exhibition.
- Exhibiting members receive a free visitor list – Database Service (This list is not sold).
- Inclusion in PPMA publications

Publishing

Machinery Update

Editorial is welcomed from all members. For Affiliate members, editorial covering applications and developments on member's equipment is particularly welcome. We would also welcome contributions on products that can be included with the pages of our features as well.

Editorial for Machinery Update "Component Matters" and general editorial is also requested in Application/Installation format, covering contracts tied up with PPMA Member Companies.

PPMA Show Catalogue and Product Locator

Entries and listings in both, if exhibiting at the PPMA Show and Total.

PPMA Annual Machinery Directory

- Affiliate Members will have their own section in the annual Directory.
- Editorial listing about the Affiliate Member.
- This section will be highlighted on coloured paper in the Directory.
- Affiliate Members have a full listing of their products in the Index section.

Direct Mailing

- Affiliate Members are able to distribute, once a year, their company brochure via the PPMA's mailing to full PPMA member companies. (352)
- Access to the new direct mailing service to the PPMA end users database.

Branding

Affiliate Member's can use the PPMA "Affiliate Member" logo on their letterheads and advertising.

Networking and Meetings

- Invitations to attend President's Lunches - members meetings.
- Participate in the PPMA Food group.
- Participate in the PPMA PharmaChem group.

Technical

- Advice on technical issues, including European Machinery Directives and draft legislation that the PPMA is working on with other EU states.
- Copies of PPMA Technical publications and reports.

Other

- Access to the PPMA Members area on the PPMA web site containing details of member benefits, publications, training facilities, legislation, and directories.
- Access to statistics held by the PPMA.
- Access to the Machinery Finder Service (both web site and consultant service).
- Access to the PPMA's library and meeting/training facilities at Wallington.
- Participation at PPMA events, such as golf days (some are paid for).

AFFILIATE MEMBERSHIP PROVIDES NUMEROUS OPPORTUNITIES

Sponsorship of:

- PPMA Golf Day events and competitions.
- Awards of Excellence Dinner.
- PPMA Dinners.
- Seminars, training and Workshops (Table top presentations).
- Pharmaceutical, Food and Solid Handling Group Meetings.
- Pre-dinner drinks at President Luncheons - attended by Members/Affiliate Members.
- On Machinery Update polythene mailing bag - three issues per company over six issues rotating each year to include the PPMA Show issue.

Advertising:

- Machinery Update (Rate card available for series bookings).
- PPMA Directory advertising on own Affiliate Member's page.

PPMA Show's & TOTAL 2010: a beneficial Affiliate member's rate applies.

PPMA Web Site

- Over 70,000 visitors each month
- Comprehensive search engine optimization

- Banner Sites: Enhanced advertising on the PPMA web site.

Import/Export

- Participation in overseas exhibitions and trade missions.
- Access to the PPMA's China Office (Shanghai) & Dragon Service (£500 per annum).

Corporate Benefits

- Access to the PPMA Business Support Helpline.
- Use of PPMA's seminar meeting rooms located at Wallington.



Processing & Packaging Machinery Association

APPLICATION FOR AFFILIATE MEMBERSHIP

PPMA

(PROCESSING & PACKAGING MACHINERY ASSOCIATION)

New Progress House, 34 Stafford Road, Wallington, Surrey SM6 9AA

Tel: +44 (0) 20 8773 8111

Fax: +44 (0)20 8773 0022

Email: david.harrison@ppma.co.uk

Website: ppma.co.uk

Before completing please read attached guidance notes. Please note some questions may not apply to all applicants.

1 Company Name

2 Company Address

3 Telephone Fax

Email Website

4 Date of Company Incorporation

5 Type of Company:

Sole Proprietor Limited Liability Partnership

Public Limited Company Subsidiary/Division Other

Approx. Number of Employees 1 - 10 11 - 30 30 - 50 50-100 100+

6 What is your major product sector?

7 Is Your Company: UK Man UK Agency UK Distributor UK Subsidiary

8 Functions performed at the above address in connection with the supply of equipment:

Design Development Manufacture Sales Service Other

9 If your company **represents overseas supplies** in the UK, please attach a list including countries of origin.

10 Details of Company Personnel:

Managing Director Email

Sales Director Email

Marketing Dir/Mgr Email

Technical Dir/Mgr Email

**Person in Charge of
PPMA Liaison** Email

Person in Charge of Exhibitions Email

11 Which Industry do you sell into:

- | | | |
|---|---|---|
| <input type="checkbox"/> Agricultural/
Horticultural | <input type="checkbox"/> Bakery | <input type="checkbox"/> Beverage/Beer/Soft
Drinks |
| <input type="checkbox"/> Building Products | <input type="checkbox"/> Chemical | <input type="checkbox"/> Confectionery |
| <input type="checkbox"/> Cosmetics/Toiletries | <input type="checkbox"/> Dairy | <input type="checkbox"/> Electronics |
| <input type="checkbox"/> Engineered
Components/ Hardware/
Metal Goods | <input type="checkbox"/> Wines/Spirits | <input type="checkbox"/> Plastics/Rubber |
| <input type="checkbox"/> Food | <input type="checkbox"/> Household Cleaning
Products | <input type="checkbox"/> Paint/Oil |
| <input type="checkbox"/> Pharmaceutical | <input type="checkbox"/> Print/Publishing/Paper | <input type="checkbox"/> Snacks |
| <input type="checkbox"/> Textiles/Clothing | <input type="checkbox"/> Tobacco | <input type="checkbox"/> Toys |
| <input type="checkbox"/> White/Brown Goods | <input type="checkbox"/> Waste/Water | <input type="checkbox"/> Minerals |
| <input type="checkbox"/> Ceramics | <input type="checkbox"/> OEM | <input type="checkbox"/> Other |

Other, please specify:

12 Are you willing to participate in the following PPMA activities?

Meetings Surveys Statistics Shows Committees

Machinery Update Editorial/Advertising Use of PPMA Logo on Letters/Adverts

Financial

13 For the purposes of insurance schemes and overall publicity we quote, from time to time, a global turnover figure of our members. Please indicate your approximate turnover.

£ How much of this figure is commission £

The undersigned, on behalf of the applicant, duly makes application for Affiliate membership of the PPMA agrees, if elected, to abide by the lawful Rules and Regulation of By-Laws adopted by the Association of its elected Board and to pay all dues and subscriptions as prescribed in the aforementioned Rules and Regulations and By-Laws.

14. By completing and returning this membership application form you are agreeing to receive information on PPMA events, products and member services. PPMA will also publish details of your company in the Associations publications and web site.

Signature of Individual Authorised to Act for Applicant

Date

Name - Printed

Title

COMMENTS: (Secretariat)